



July, 2012
Volume 22, Issue 7

Bulletin Board Newsletter Michigan Home Health Association



Published by the Michigan Home Health Association

Board of Directors

Jill Roby-Snyder

◆ Welcome to July's edition of the Bulletin. The long awaited Supreme Court Opinion upholding the Affordable Care Act (ACA) was released last week. Regardless of your politics, most observers agree that the Court's decision adds a small element of certainty to a very uncertain health care law. We believe it will increase access to health care for all citizens, support health delivery reforms and the expansion of Medicaid eligibility. The home care industry is optimistic it will shift the focus of care from institutional to community care. Home care is still the patient's choice and the best choice to reduce re-hospitalization rates. We believe the ACA can be improved and call on Republicans and Democrats to work together for the best interest of the patient. Medicare cuts and co-pays are on the table again this fall and MHHA urges home care owners, employees and patients to speak with your members of Congress before the November election. MHHA will continue to argue that home health care has been cut disproportionately and will oppose the imposition of copayments or additional cuts. Home Medical Equipment (HME) faces a very tough challenge as the industry fights the ill-conceived Competitive Bidding Program implemented this year by Center for Medicare Services (CMS). MHHA is actively supporting the Market Pricing Plan as an effective alternative to Competitive Bidding. ◆ At the state level, I urge everyone to talk with your State Representatives and Senators to urge action to finally pass the Michigan Health Insurance Exchange and negotiate with CMS to implement the Michigan Integrated Care Program for dual eligible patients. ◆ Private Duty agencies should be aware of changes by the State of Michigan where some Certified Nurse Assistant certifications are not being renewed. MHHA is communicating with the Michigan Department of Licensing and Regulation to resolve the issue and MHHA Private Duty members are invited to participate at the July 17, Committee teleconference to learn more. ◆ New Board Officers were selected at the MHHA Board meeting in June and will serve the next fiscal year (June 1 - May 31, 2013). Julie Johnson, of Airway Oxygen was selected to serve as Secretary and Chris Kisell of Crittenton Development Corporation as Treasurer and Tom Mann, Director of Visiting Nurses and Michigan Vising Care at the University of Michigan Health System is the new President-elect. ◆ For those who follow MHHA Governance know that the President-elect normally succeeds automatically to the office of President after serving as President-elect for one year. This year will be handled different due to a recent employment change by President-elect, John Ruswinckel

Inside This Issue

Board of Directors • Rehab	1
Regulatory • Membership • Clinical Operations	2
HME/Infusion • Education	2
Private Duty • HME/Infusion	3
Reimbursement • Public Policy	4
Links of Interest	5

which caused him to be ineligible to become President. In response to the unexpected vacancy, the Board asked me to serve another term as President and then next year the normal succession plan will be on track when on June 1, 2013, Tom Mann will succeed to MHHA President for the 2013-14 fiscal year. ◆ I am very appreciative of the support I received from the MHHA members during my year as President and look forward to serving one more. Together we continue to face challenges to our industry. Our experience has shown that we are strongest when all of our providers---home health, hospice, private duty, home medical equipment and pharmacy-infusion--stand together against threats to any part of our home care industry. And so I will continue to focus my MHHA presidency on collaborations which bring a unified response to the opportunities and challenges that face our members. In that regard, it is very important for all of us to remain involved in MHHA affairs. Participation in your service line and other committees can be essential to the success of your business, so if you are not already involved, please know you are invited and encouraged to take full advantage of your MHHA membership by becoming involved. For event notices or to register for education programs, visit the MHHA "Events" page at www.mhha.org or contact MHHA Administrative Assistant Mary Pfeiffer at 517/349-8089 X 10; or email Mary at: Pfeiffer.mary@mhha.org. This is your organization and I invite you to take full advantage of your benefits of MHHA membership. ◆ Speaking of benefits of membership, mark your calendar for the MHHA Annual Conference, set for May 22 - 24, 2013. The conference will be held at the beautiful Grand Traverse Resort & Spa in Traverse City, Michigan. ◆ Wishing everyone a refreshing and enjoyable summer. Be safe!

Rehab

Ruth Benjamin

◆ The Rehab Committee did not meet in June. Next meeting: Wednesday July 25th at 9:30. Call-in option is available. You do not need to be a therapist to attend and discuss hot topics with this diverse group. Hope to see you there!



Regulatory

Joan Taylor & Paula Stopjik

◆ Regulatory Committee met on June 21, 2012. Jadene Machiele shared a template for Face-to-Face compliance that has been successful through partnership with her affiliated hospital. The group discussed the disconnect between the F2F guidance given to physician through the Medlearn Matters article and the official guidance given to home health providers. NAHC is presenting a webinar on July 11th to discuss the most recent face-to-face guidance. Several members plan on attending the webinar. ◆ PECOS enrollment was discussed and strategies shared to assure PECOS enrollment for ordering and referring physicians. The Regulatory Committee's 2011-2012 Accomplishments were reviewed and the 2012-2013 Goals were reviewed, discussed and approved. The Committee chose to meet in July so the next meeting will be July 19, 2012 at the MHHA office, following the Clinical Ops. meeting.

Education

Deb Holman

◆ The 2012 MHHA Annual Conference was a huge success. There has been many positive comments and I think much was learned. Next year's Annual Conference will return to the Grand Traverse Resort, May 22-24, 2013. Mark Your Calendars! MHHA will be holding a Drivers Certification Program on September 22, 2012 at the MHHA office for those drivers of our HME companies. Also schedule is an ICD-9 Coding workshop September 17-19th and an OASIS Workshop, October 31-November 2nd. Check the Calendar of Events on the MHHA Website for additional teleconferences and webinars taking place over the next couple of months. ◆ Please submit any other workshop ideas or speakers to thelen.cindy@mhha.org if you think it would be of great interest to the membership. We want to host trainings that the membership needs and wants.

HME/Infusion Pharmacy

Matt Metzger & Julie Johnson

◆ We continue to work on gathering data on the Prepayment Oxygen Audits. Data will be used to gather trends and reportable info to Region B Council in our efforts to correct denial errors. Your comments/concerns will be addressed at the Region B meeting being held in Indianapolis, IN at the NGS Conference Center in Castleton on Thursday, July 12th. Morning meeting starts at 10:00 a.m. and the Region B Council at 12:30 p.m. All members are welcome to attend both meetings. ◆ There will not be a meeting in July. The next teleconference will be on **Monday, August 20th at 10:00 a.m.** ◆ Have a safe and wonderful 4th of July!

Clinical Operations

Shari Wilson & Donna Kleinschmit

The Clinical Operations (Clin Ops) Committee met on June 21st at the MHHA office. ◆ Barry Cargill, MHHA Executive Director shared information regarding a successful MHHA Annual conference and shared information that feedback from attendees would be reviewed by the Education Committee. He also shared that the recent Compliance Workshop was well attended and agencies were given a work book with template policies and procedures. Barry also shared that due to an unexpected change in the employment status of the president-elect, Jill Roby-Snyder has been asked and has accepted the Board's request to remain in office for another year. The Board selected a new president-elect candidate for approval by a membership vote. The Board has also accepted a position brief from the Public Policy Committee to "Get Out the Vote". Members are encouraged to advocate for home health issues during the upcoming elections and to register to vote. ◆ Committee reports were given with Pam Wozniak, Crittenton Home Care, representing MHHA on the NGS Provider Outreach conference call. Members are encouraged to read the meeting minutes will be available on the MHHA website for more details. ◆ Survey results were shared - with one agency experiencing a CLIA survey. Agenda additions included ACA Reform discussions, Physician Care Plan oversight and TB readers credentials. ◆ The next meeting will be July 19, 2012 at 9:30 a.m. at the MHHA office.

Membership

Tom Mann

◆ The Membership Committee will be meeting in the next few months to discuss the results of the membership survey and put in place goals and an action plan to get and retain members. We are looking for new committee members in all service line member areas. If you are a strategic thinker, this Committee wants you. **Help me welcome the following companies to the MHHA Family:**

Abbott Nutrition

Contact: Jody Grzenia

3300 Stelzer Road

Columbus, OH 43219

Phone: 614/624-8888

E-mail: jody-grzenia@abbott.com

Associate Member

Diamond Home Care Services, Inc.

Contact: Kim Murphy

4829 E. Beltline, NE

Grand Rapids, MI 49525

Phone: 616/241-6670

Fax: 616/241-6008

E-mail: kim@diamondgrouphealth.com

Regular - Certified



Private Duty

Thomas Mann & Sheila Doeden

Great Lakes Home Care Unlimited, LLC

Contact: Matthew Laming
1164 James Savage Road, Suite A
Midland, MI 48640
Phone: 989/486-8283
Fax: 989/486-8284
E-mail: mlaming@glhcu.com
Regular- Private Duty

Gulf South Medical Supply

Contact: Brent Kiefer
1826 Executive Drive
Indianapolis, IN 46241
Phone: 317/696-1295
E-mail: bkiefer@gsms.com
Associate Member

Linda Rich

611 W 11th Street
Mio, MI 48617
Phone/Fax: 989-826-5761
E-mail: lrch@m33access.com
Individual

Mackinaw Administrators-Healthcare Audit Services, LLC

Contact: Stephen Flechsig
11801 E. Grand River Road, PO box 489
Brighton, MI 48116
Phone: 810/844-8114
Fax: 810/220-9961
E-mail: sflechsig@mackadmin.com
Associate Member

Neuro Care Home Health, LLC

Contact: Nick Long
802 Main Street
Essexville, MI 48732
Phone: 888/843-1118
Fax: 989/509-5912
E-mail: nick@neurocarehh.com
Regular Member - Private Duty

Spiwin Medical Billing

Contact: Beth Moore
143 Maple
Wyandotte, MI 48192
Phone: 734/284-7801
Fax: 734/246-2990
E-mail: bmoore@spiwin.com
Associate Member

◆ The Private Duty Committee held a teleconference meeting on Tuesday June 19, 2012. Barry Cargill provided the executive director report and added additional comments throughout the meeting. ◆ Discussion occurred regarding the Affordable Care Act and MHHA's involvement in increasing their efforts to encourage all members to vote and know where the candidates stand. MHHA will provide a list of the candidates. ◆ Companion Exemption/President's proposal to eliminate, the Department of Labor can do administrative work. ◆ Affordable Care Act: Anticipation on it being overturned by The Supreme Court. ◆ Dual eligibility in Michigan for Medicaid and Medicare Providers was submitted in April. State will run the program for those who are eligible for both. ◆ Licensing Bill was introduced to the House, not available yet to the public. It is supported by the NPDA and includes registries. ◆ Auto No Fault Reform: Moved from the House to the Senate. Limits on PIP coverage stating minimum of \$250,000.00 vs. the original of \$50,000.00. CPAN/MHHA working together closely keeping in mind that this change may have an effect on fee schedules for homecare services. ◆ Discussion among Private Duty Members of possible educational opportunities at future meetings. Possibilities could be Accreditation and the 3 bodies JCAHO/CHAPS/ACHC and the differences? Private duty members were asked to consider serving on the MHHA Education Committee. There is currently one individual serving on the Education Committee with a focus on private duty. Tom Rowley, Sheila Doeden and Angie Muscat will review the overview of requirements and report on their participation and involvement. ◆ Scheduler's Day is October 16th in Okemos. ◆ Next Meeting Tuesday July 17th at 10:00 a.m. by phone.

IV/Infection Control

Deb Opalowski & Rachel Aultman

◆ The IV/Infection Control Subcommittee met on June 21, 2012. The group is continuing the revision of the MHHA Infusion Policies and Procedures. We are looking for additional members to join this committee so please contact the MHHA office if you are interested. Our next meeting is scheduled for August 16, 2012, following the Clinical Ops meeting.



Public Policy

Linda Rutman & John Ruswinckel & Michael Bartz

♦ As noted in our June Report, political action in this election year is more important than ever. The Supreme Court ruling last week only increases the need for action. At their June meeting your Board of Directors supported an Issue Brief calling for dissemination of MHHA's priorities for each of the auspices for use by members in interaction with candidates. Next Steps: 1.) Place a link on the MHHA web homepage to MHHA's federal issue priorities along with information about the importance of voting in November and engaging with candidate in advance of the November election. 2.) Research available resources to link to National "Get Out the Vote" resources to link to MHHA's website to non-profit organizations promoting "get out the vote" efforts nationally. Purpose is to register MHHA members and homecare workers to vote. Such sites may include such resources as local town hall meetings, candidate forums, candidate fundraisers and other helpful information to connect homecare with candidates seeking federal office. 3.) Work with NAHC Forum of States and Council of State Homecare Associations on strategies to "get out the homecare vote". 4.) Survey Federal Candidates on MHHA Priority Issues and share results with the MHHA members. 5.) Evaluate MHHA staff and financial resources to expand this initiative to State candidates in Michigan. ♦ One of our long time priorities has been opposition to co-pays. Recently, the American Hospital Association withdrew its policy position supporting co-pays as an alternative to Medicare payment reductions. MHHA has a long history opposing Medicare Co-pays so the decision by AHA is welcome news. I signed a letter along with 30 of our home care state association colleagues to express appreciation to the AHA for reconsidering support for Medicare co-pays. As always, each of you is invited to join the Public Policy Meeting via telephone on the first Friday of every month at 10:00 am.

Reimbursement

Chris Kisell & Amy Gil

- ♦ Next meeting is July 18th at 9:30 a.m. at the MHHA office.
- ♦ The Committee is working to secure a guest speaker from MDCH that will talk about changes prompted by the new Healthcare Reform Legislation. More information will follow at a later date.



MHA Newsletter Links of Interest

[Hospice Education: Providing Care for the Patient with Heart Disease in Hospice](#) - July 10, 2012

[Aides Role in Infection Control and Prevention Teleconference](#) - July 12, 2012

[ICD-9 CM Coding Fundamentals for the Beginner Coder – Intro Coding Fundamentals](#) – August 7, 2012

[Aides Role in Vital Signs and their Warnings Teleconference](#) - August 9, 2012

[ICD-9 CM Coding Fundamentals for the Beginner Coder - Coding and Its Impact on Reimbursement](#) = August 14, 2012

[Hospice Education: End Stage Pulmonary Disease](#) - August 14, 2012

[ICD-9 CM Coding Fundamentals for the Beginner Coder - Common Diagnostic Areas for Coding Errors](#) - August 21, 2012

[Hospice Education: End Stage Liver Disease](#) - September 11, 2012

[The Aide's Role in Building Trust and Maintaining Client Dignity](#) - September 13, 2012

MDCH Questions Needed

<http://m360.mhha.org/admin/forms/ViewForm.aspx?id=28910>

NGS Questions Needed

<http://m360.mhha.org/admin/forms/ViewForm.aspx?id=28911>

BCBS Call for Questions

<http://m360.mhha.org/admin/forms/ViewForm.aspx?id=28912>

Additional Events

<https://m360.mhha.org/ViewCalendar.aspx>

Additional Links of Interest

<http://mhha.org/displayassociationlinks.cfm>

[2011-2012 MHA Committee Accomplishments](#)

MHA Committee Calendar

[Hospice Committee Meeting](#) – July 11, 2012

Board of Director's Meeting – September 13, 2012

[HME Committee](#) – July 16, 2012

[Private Duty Committee Teleconference](#) – CNA Regulation Topics- July 17, 2012

[Reimbursement Committee](#) – July 18, 2012

[Clinical Operations Committee Meeting](#) – July 19, 2012

[Education Committee Meeting](#) – July 26, 2012

Public Policy Teleconference – No Meeting in July

[Regulatory Committee](#) – July 19, 2012

[Rehab SubCommittee](#) – July 25, 2012